

NEXT BIOSCIENCES SALES CONSULTANT GENETICS - KWAZULU NATAL

Next Biosciences is a biotechnology company that combines medicine, science, and technology to develop innovative products and services that empower individuals to take ownership of their future health. We are committed to conducting business with the highest standards of ethics, professionalism, and integrity in every interaction.

 ****LOCATION:** KWAZULU NATAL

 ****JOB TYPE:** FULL-TIME

 ****SALARY:** MARKET RELATED

 ****START DATE:** 01ST MAY JANUARY 2026

ROLE OVERVIEW:

The Genetics Sales Consultant is responsible for promoting and selling Next Biosciences products and services to healthcare professionals within the assigned region. The role focuses on building strong relationships with healthcare practitioners, educating them on our genetic testing solutions, and achieving regional sales targets.

As the key link between healthcare providers and Next Biosciences, the consultant will ensure exceptional client service, product knowledge, and ongoing support while representing the company's values and reputation in the market.

QUALIFICATIONS & SKILLS:

Qualifications:

- Bsc Genetics
- Relevant Experience-at least 2 years in field in Pharmaceutical/Diagnostic or Medical Sales
- Preferred-Have pre-existing relationships with gynaecologists in the Gauteng region

Skills & Attributes:

- Strong communication and interpersonal abilities
- Relationship-building and stakeholder engagement skills
- Excellent organisational and administrative capability
- Problem-solving and critical thinking
- Ability to work independently and manage deadlines
- Proficiency in relevant medical technologies and software

KEY RESPONSIBILITIES:

- Achieve and exceed regional sales targets for promoted products.
- Build and maintain relationships with healthcare professionals including gynaecologists, fetal maternal specialists, theatre staff, sonographers, and genetic counsellors.
- Secure and conduct meetings with targeted healthcare providers in hospitals, clinics, and private practices to educate them on Next Biosciences products and services.
- Provide product education and in-service training to hospital staff where required.
- Maintain strong client relationships and ensure high levels of service and support.
- Work closely with the Client Services team to manage stock and kits in the field, ensuring accurate tracking via the Consultants App and preventing expired stock.
- Ensure appropriate marketing materials are available and visible in the region in alignment with product marketing strategies.
- Represent Next Biosciences at healthcare congresses, webinars, and industry symposia when required.

WHY JOIN US?

At Next Biosciences, you'll be part of a passionate, future-focused team making a real difference in health and science. We believe in professionalism with heart—and we're looking for someone who embodies both.

WHAT WE OFFER

Innovative Environment: Work at the forefront of Bio Technology, where your role directly impacts people's lives.

Collaborative and Learning Culture: Join a supportive team that values your input and fosters professional growth.

Employee Value Proposition: Comprehensive employee benefits-including Retirement Fund and Medical Aid, state of the art facilities, Earned Wage Access, etc.

Employee Engagement Activities-including gifts on special occasions or milestones and paid time off on your birthday, Wellness and Social events & Training and Development.

TO APPLY

Please follow this link to complete the application

[Sales Consultant Genetics - Kwazulu Natal](#)



CLOSING DATE FOR APPLICATIONS:

Friday, 20th March 2026

For more information, you can visit our website with this link down below
<https://nextbio.co.za/Who-are-we/Careers/Vacancies>